



#### **Natalia Stutter**

Senior Research Officer | Research and Design, Social Survey Transformation

### Overview

- 1. Why: Context, explore why is it important to consider and research materials.
- **2. How:** Approaches, principles and tools that underpin the development of materials
- 3. What: Examples of our qualitative and quantitative work and products
- 4. Recap
- 5. Questions

# 1. Why?

. . .

## Setting the scene

'Digital by default 2020'

Government Digital Service (GDS)

Public expectations

ONS transformation programme

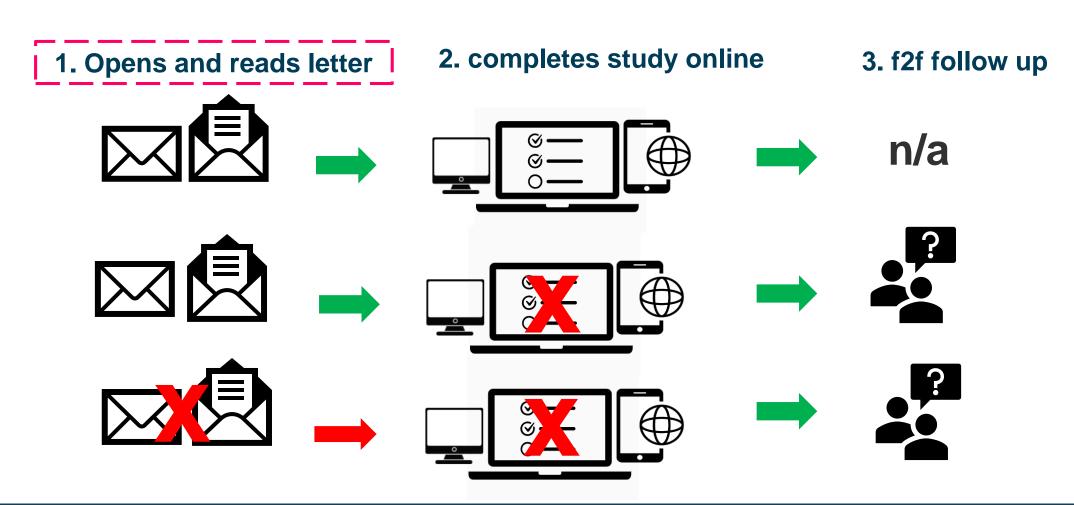
New opportunities admin/big data

Evolving user requirements

Declining response rates

Better Statistics, better decisions

## Push-to-web respondent journeys



"If a user can understand a letter, they're less likely to get in touch to ask questions via another channel and more likely to do the thing the letter is asking them to."

**GDS**, 2019



## 2. How?

Approach, research methods and design process

### Desk research

- Understand the business needs/requirements
- Legal requirements
- Establish who the users are
- Literature reviews
- NSIs and other survey organisations
- Design community best practice
- Accessibility guidelines
- Behavioural Insights

### **Behavioural Insights**



#### **Attractive**

- e.g. personalisation, framing, loss aversion, salience

#### **Easy**

- e.g. easier words, minimise actions

#### **Social**

- e.g. norms, messenger effect

### **Timely**

- e.g. deadlines

## Accessibility

- Keep content concise
- Aim for a reading age of 9 years old
- Use high contrast

#### Do not rely on:

- colours
- bold or
- imagery to convey meaning
- Test with users where possible

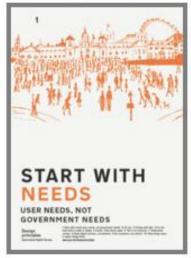
### **Engage with field staff**

- Run focus group and workshops with interviewers
- Explore current challenges and barriers
- Understand successful techniques and messages

# Re-design starts

**User Centred Design** 















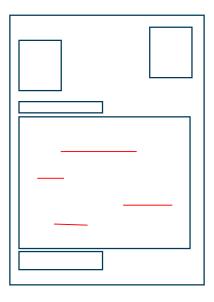








## Blank page approach



## Pop-up testing

- Early stages of development
- Wide reach of participants
- Public or semi-public spaces
- Cheap to conduct
- Gain quick insights
- Test higher volume of ideas
- Help develop next iteration



## Focus groups

- Explore understanding, clarity, perceptions and feelings toward a topic
- Facilitates discussion people bounce ideas around and challenge each other
- Less time-intensive than conducting individual interviews
- Helps to inform next steps



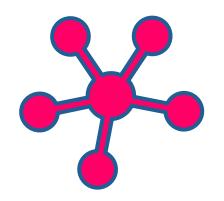
### One to one interviews

- Cognitive interviewing
- Joined up testing with the electronic questionnaire
- Replicates end-to-end journey
- Participants home



### **Qual Analysis process**

- Transcription + create memos
- Thematic analysis
- Group themes
- Make recommendations for changes
- Re-test

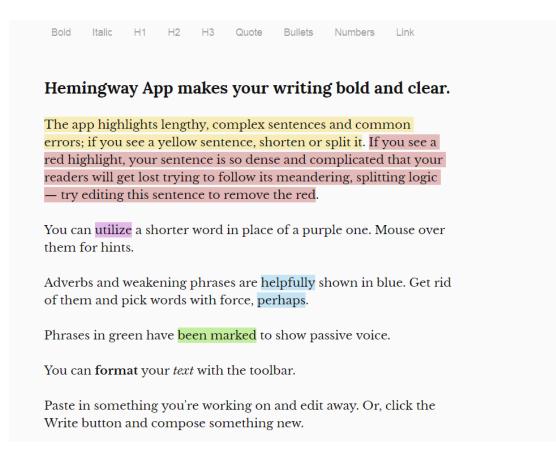


# Tools

## User centred design



## Hemmingwayapp.com





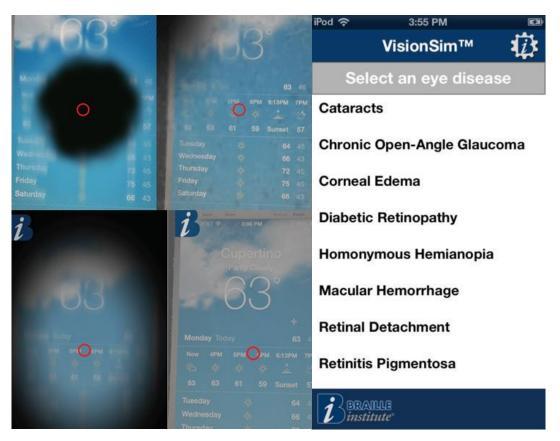
Flesh-Kincaid Level 60-70 (8-9 years old)

US grade 3-4 UK year 4-5

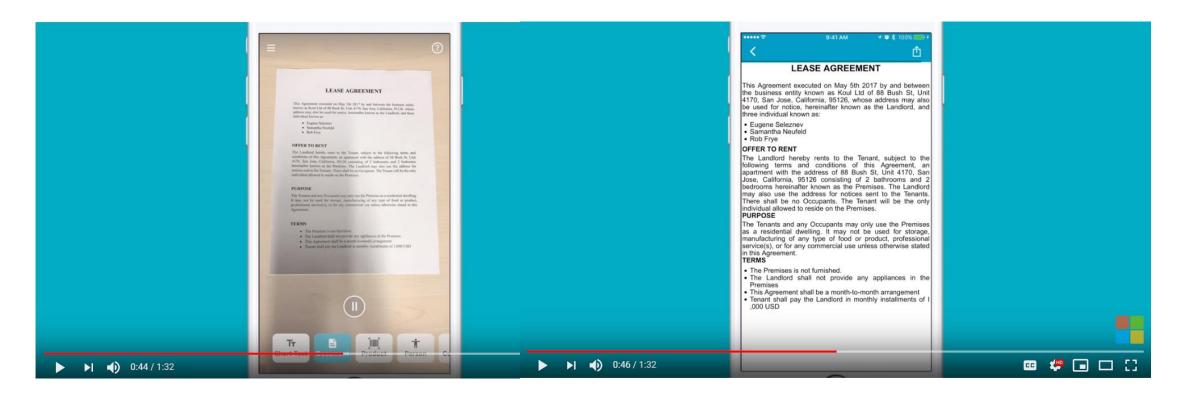
**GOV.UK - understanding how people read** 

## Vision Sim / Vision Goggles

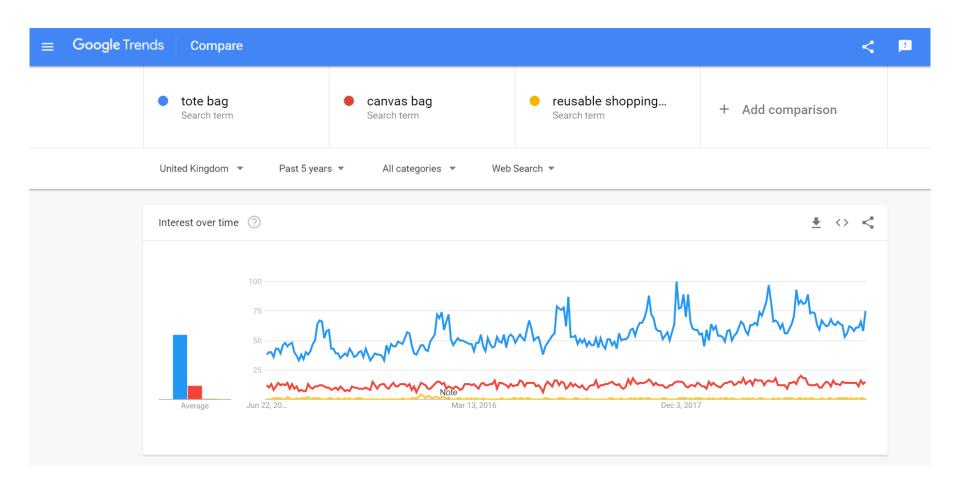




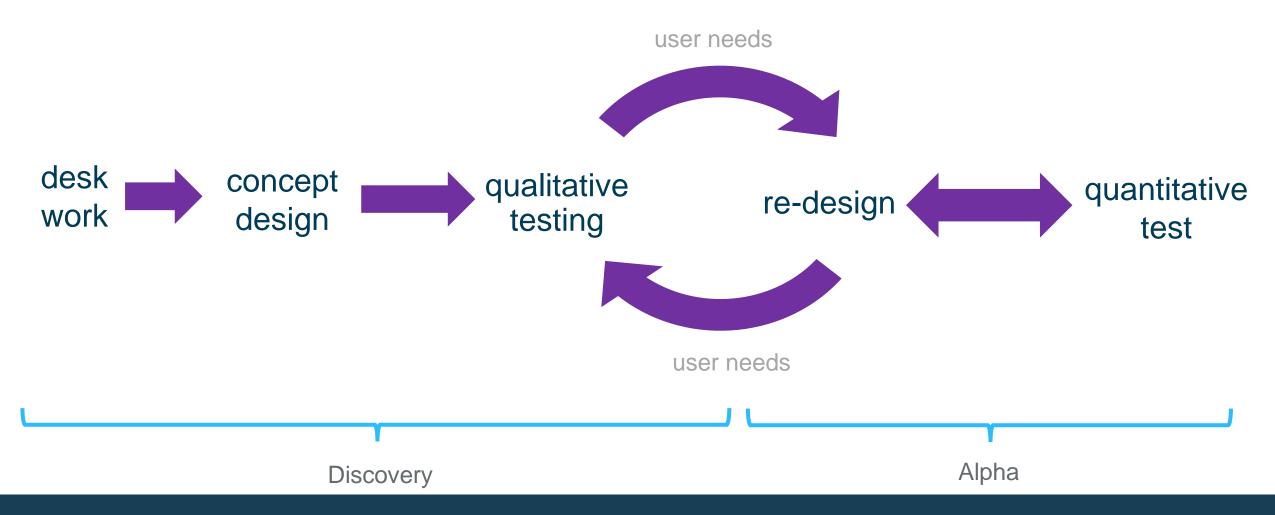
## Seeing-Al

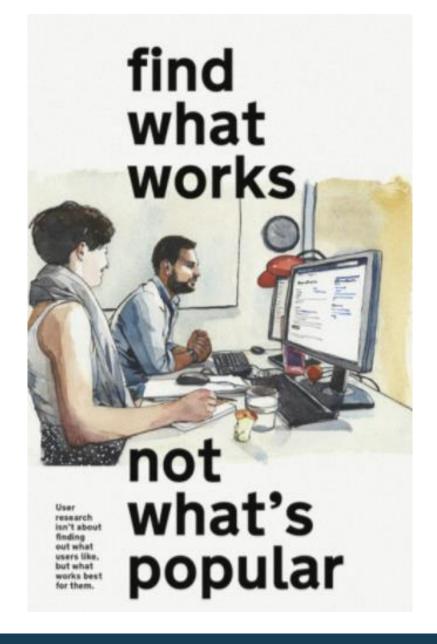


## Google trends



### **User Centred Design**







# What

Learnings and examples from our findings

### **Tone**





www.ons.gov.uk

The Resident Road Town

Segensworth Road Titchfield PO15 5RR November 2016

Remember to play

your part online in an

important ONS study

County

NGT Service: (18001) 0800 298 5313

POSTCODE

Play your part in this important ONS Study

Dear Sir/Madam

My name is Gien Watson and for many years I have been a civil servant, not employed by Parliament or political parties, but working for the Crown to make the UK a better place. I am now a Director General at the Office for National Statistics (ONS), and am writing to tell you about an important study we are running.

#### Your household has been selected

Your address has been selected to take part in an important study. ONS needs information you can provide. In order to create Official Statistics.

Everyone's experiences are important, and by sharing yours with ONS you can impact the entire country. Once you participate in an ONS study, we take out any identifying information, combine what you have told us about your circumstances with what others have also told us, and analyse it. At this point, it becomes an ONS statistic, which influences government policy, charities, and much more.

Recently our statistics led the government to create the "What Works Centre for Wellbeing" which looks at what government, businesses, communities & Individuals can do to Improve people's wellbeing. It is not just government and businesses that can use our statistics- they are available to everyone, for free, on our website. The leaflet that came with this letter contains more about ONS and the journey your information will take, ending in the impact it has.

#### You will receive another letter

I am writing in advance because I feel it is useful to know that you will shortly receive another letter containing instructions on how to complete the study online.

#### We value you as a participant

Your information will be treated as confidential.

Thank you in advance for your time. Yours faithfully



ONS Director General for Population and Public Policy

To request a large print or Braille letter, phone us for free on 0800 298 5313.



The information you give us is protected by law and is treated as confidential. It will be used for statistical purposes only. The Office for National Statistics is not linked to any political parties

Address line 1 Address line 2 Town

Freenhone: 0800 298 5313

<Month Year>

#### |Play Your Part in Shaping Society

Take Part in this National Online Study

Your household has been selected to take part in a national online study carried out by the Office for National Statistics (ONS). We are an independent government department that produces official



Your response is important

Many of the news stories you see or hear, for example about unemployment or the cost of living, are based on statistics ONS produce. This information comes from the people who complete our studies and feeds into government policy. Your household has been selected to represent others in your area, so your contribution could shape facilities and services you might want to use.



In a few days you will receive a letter inviting you to take part in the study online. This will contain your unique log-in code to access our secure system and instructions on how to complete the study. You can take part on any computer or mobile device at a time that suits



Any adult over the age of 16 can take part by answering questions for your whole



To find out more about ONS and our statistics visit www.ons.gov.uk



Glen Watson

To request a copy of this letter in large print or Braille please phone 0800 298 5313.



Segensworth Road Titchfield PO15 5RR

November 2016

Play your part in this important ONS Study

POSTCODE Dear Sir/Madam.

The Resident

Road

Town

The Office for National Statistics (ONS) believes in the statement 'better statistics, better decisions'. I am Gien Watson and as Director General for Population and Public Policy at ONS, I am writing to tell you about a study you can take part in to help make statistics better, so government decisions can be

ONS is the UK's largest provider of statistics - we collect and publish Official Statistics about our society and economy and we conduct the census every ten years. We run studies to get the information needed for these statistics- each year about half a million people take part. The leaflet that came with this letter explains more about ONS and how you can play your part in our work.

#### Your address has been selected

ONS has selected addresses, including yours, to take part in an important study. You now have the chance for your information to feed into Official Statistics, which will help the Government make better decisions on hospitals, schools, wages and much more.

#### You will receive another letter

In a few days you will receive an invitation letter with instructions on how to complete the study online. To learn more about ONS, you can visit our website www.ons.gov.uk or call us for free on 0800 298 5313.

#### We value you as a participant

When you take part, your answers will be treated as confidential. Thank you in advance for your time.

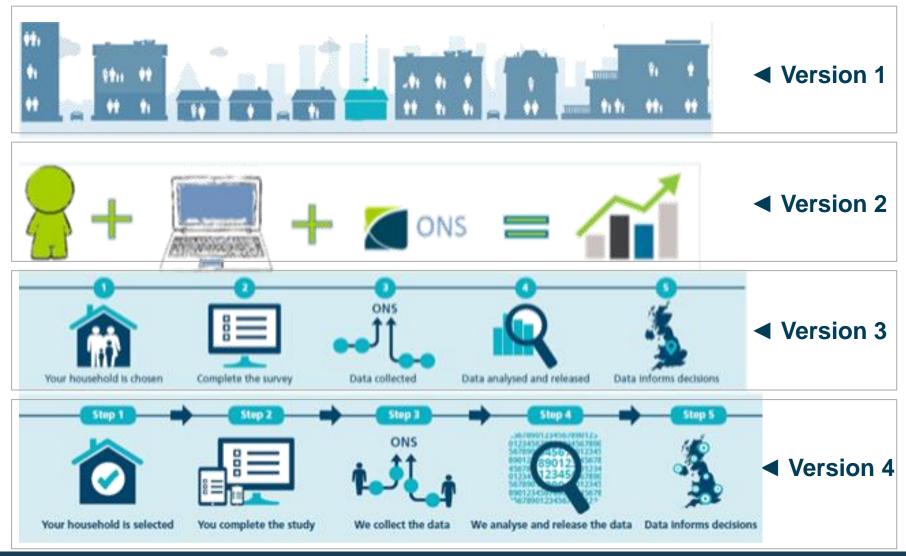


To request a large print or Braille letter, phone us for free on 0800 298 5313.



The information you give us is protected by law and is treated as confidential. It will be used for statistical purposes only. The Office for National Statistics is not linked to any political parties.

## Infographics





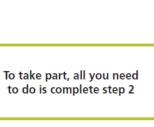


#### What you need to know

The Office for National Statistics is the UK's largest independent producer of official statistics and the recognised national statistics institute of the UK. We are not a commercial organisation and do not work for political parties.

We would like your household to take part in a UK-wide online study. The steps to the right show how our studies inform government decisions, for example past statistics from our studies led to the introduction of the winter fuel allowance. By taking part you are ensuring your local area and the UK are properly represented in statistics, which go on to have a big impact on us all.

Whoever you are, whatever you do, we are keen to hear from you.





#### How to find out more

#### Online

Our website contains more information about how you were chosen and what we do with your data: www.ons.gov.uk. You can also read our statistics here for free.

#### By telephone

You can call us for free on 0800 085 7376 NGT service (18001) 0800 085 7376

#### Our phone lines are open:

to Thursday: 9am to 9pm am to 8pm, Saturday: 9am to 1pm

#### Confidentiality



UK legislation allows us to collect and process your data to produce statistics for the public good. Your information will be treated as confidential as directed by the Code of Practice for Official Statistics. It will only be held for as long as it is being used for producing statistics. The statistics produced will not identify you or anyone in your household. Survey information is also provided to other government departments, approved organisations and approved researchers for statistical purposes only. Details on who can access this information can be found at www.ons.gov.uk/surveys. All statistics produced will be subject to the Code and the same standards of protection will be applied to your data at all times.

If you have a question about how we process your personal data and you can't find the answer on our website, you can contact our Data Protection Officer at DPO@statistics.gov.uk or 0845 601 3034.

To find out more about your rights under data protection legislation, or how to raise a concern with the Information Commissioner, see www.ons.gov.uk/dataprotection

> To request a large print or Braille letter, phone us for free on **0800 085 7376**.







## Envelopes

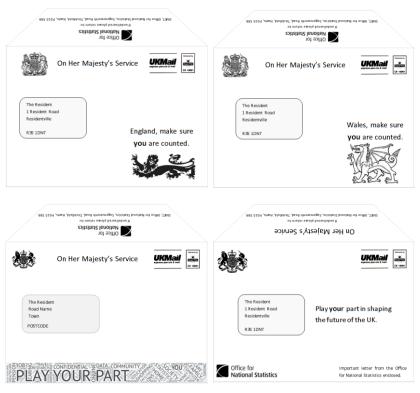
Expert panel

Interviewer feedback

Pop-up testing

Regional focus group testing





## Envelopes – test 1







## Email vs. Postcard

Products for online Labour Market Study Attrition Test

### Between wave engagement

#### Step1:

Discovery work to find out types of comms expected by respondents

#### Step 2:

- Explored ways of presenting data visuals, percentages vs. numbers
- Stories/policy impact
- UK vs. regional data



### User needs identified

- Feedback needs to be more engaging
- Use of space important
- Facts to be consistent
- Identified problematic terminology
- Reference points need to relevant to users
- Comparisons help make data more meaningful
- Citations important, but not too many

### Considerations

- Timeliness of data release
- No ability to personalise email
- Content same across email and postcard
- Amount of space on postcard
- Accessibility for online
- Design for both formats
- One data set = one citation

# Between wave engagement (1-2)



Your household recently took part in one of our studies – thank you. We're currently analysing your responses. These will go on to inform government decision-making and help shape the future of the UK.

To show how your answers count, we'd like you to imagine the UK as a village with 100 people aged 16 to 64 years old living in it. Previously\*, we found that:



76 would be working



3 would be looking for work



5 would be looking after the family or home



5 would be students



5 would be on long-term sick

3 would not

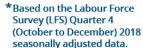
be working for

other reasons



retired under 65

3 would be







<Organisation\_Name>

<Address Line1>

<Address Line2>

<Locality>

<Town\_Name>

<POSTCODE>

If undelivered, please return to: SMST, ONS, Segensworth Road, Fareham, PO15 5RR





Your household recently took part in one of our studies - thank you.

We're currently analysing your responses. These will go on to inform government decision-making and help shape the future of the UK.

To show how your answers count, we'd like you to imagine the UK as a village with 100 people aged 16 to 64 years old living in

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76

would be working



would be looking for work



would be students



would be looking after the family or home



5

would be on long-term sick



would be retired under 65 years old



would not be working for other reasons

Thanks for your help,

ONS

Based on the Labour Force Survey (LFS) Quarter 4 (October to December) 2018 seasonally

To read more about our statistics, please visit: www.ons.gov.uk or follow us on Twitter, Facebook or LinkedIn







## **Email subject lines**



A:

### Subject line:

Thanks for taking part: An update from the Office for National Statistics

### **Preheader:**

You're helping shape the future of the UK



Subject line:

You've been counted

**Preheader:** 

Thank you from the ONS

### **Email results**

	Delivered	Opened	Open rate (out of delivered)
Email A - Thanks for taking part	235	148	63%
Email B - You've been counted	232	161	69%
Total	467	309	66%

- 97% of email addresses given were valid emails.
- Those who responded online were more likely to open the email than those who responded f2f.
- No unsubscribes
- No phone calls made to our survey enquiry line

# Quant Tests

Online Labour Market Survey (LMS)

#### Invite



#### Reminder



### LMS Test 1 (2017) Results

**=** 17.9%

#### Pre note



#### <u>Invite</u>



### Reminder

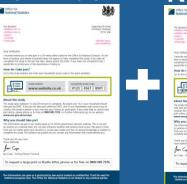


**=** 20.2%

#### Invite



### Reminder



#### Reminder



**=** 21.4%

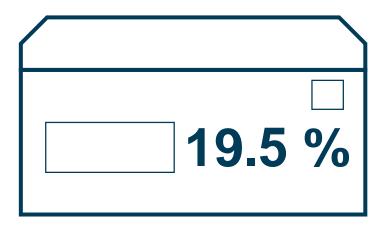
## Package of materials

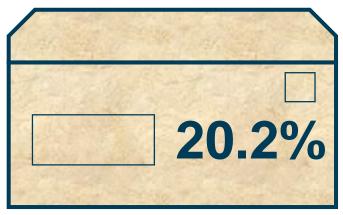






## Envelopes





### Nation specific branding

Scotland	Wales
With – 18.5%	With – 19.8%
Without – 18.9%	Without – 19.1%

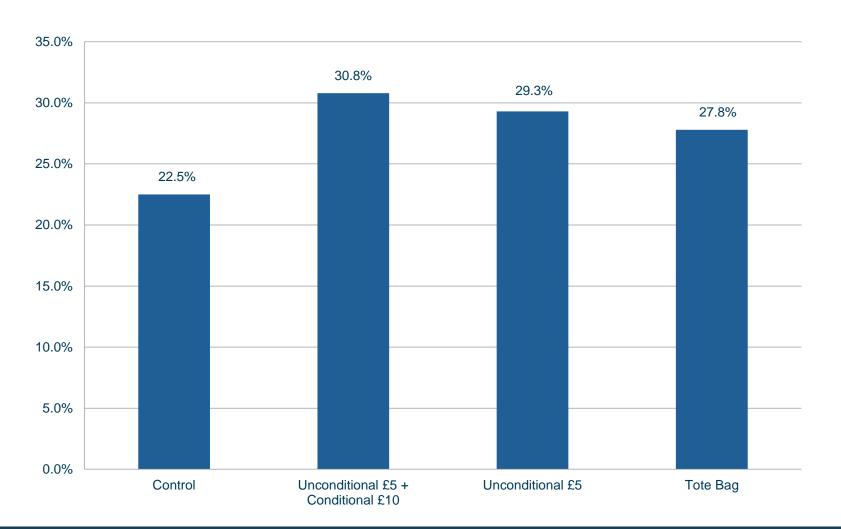
**Ipsos MORI - Test 1 report** 

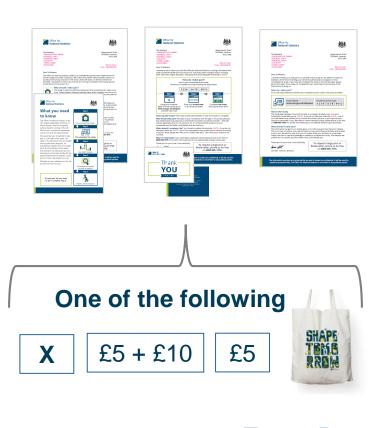
## Mail out days



<u>Ipsos MORI - Test 1 report</u>

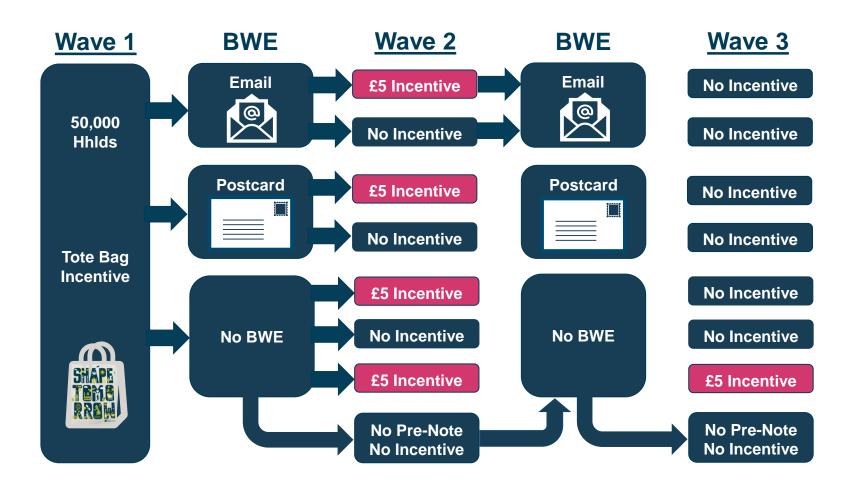
# LMS Test 2 (2017)







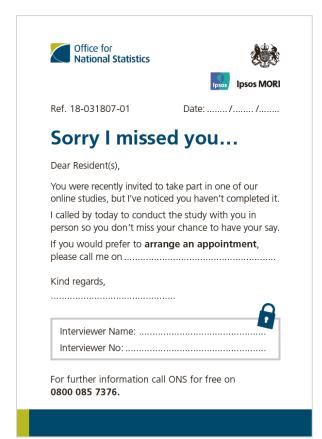
# LMS attrition test (2019)

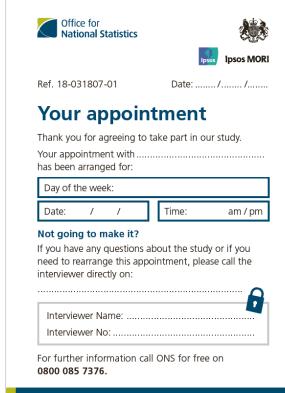


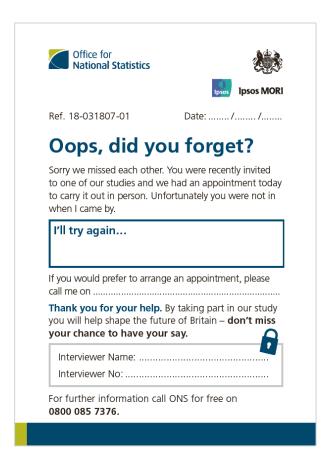
# In progress

Qualitative research

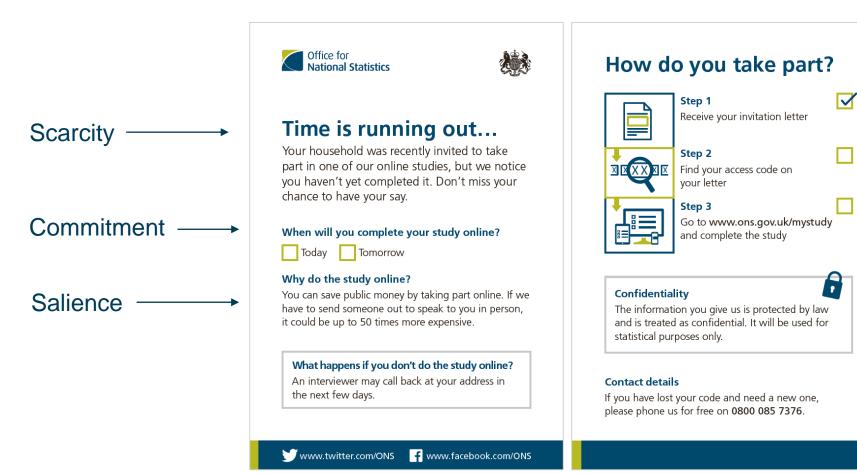
# Interviewer calling cards





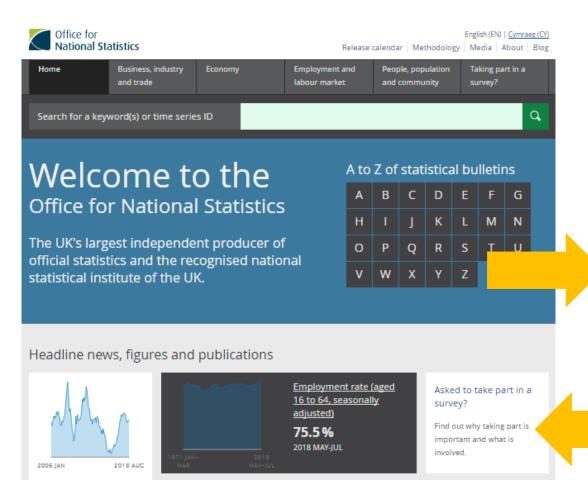


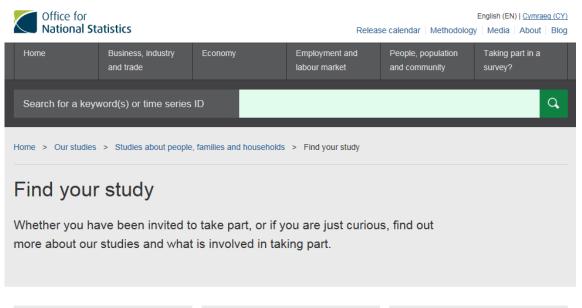
# Nudge to web calling card



Endowed progress

### Website





Our studies: what you Crime Survey for need to know England and Wales (CŠEW) An overview of what is involved in our A study about experiences of crime in the

last 12 months

Survey (FRS)

A study about the economy and living standards of people living in the UK today

Family Resources

hold Assets (HAS)

A study about how households in the UK are managing, focusing on assets and

International Passenger Survey (IPS)

A study about people entering and leaving the UK from ports and airports

Labour Force Survey (LFS)

A study about employment, unemployment, self-employment, education and training,

# Re-cap

# Top tips

- Identify your users
- Establish their needs
- Design
- Get out and research
- Re-iterate
- Recycle content
- Draw on expert knowledge outside your own field
- Don't leave it to the last minute

### **Useful Sources**

#### **Websites**

**Government Digital Service** 

#### **ONS Blogs**

- 1. Labour Market Survey Transformation 2
- 2. Designing the future of ONS surveys

#### Webinars

- 1. The ONS Labour Force Survey Transformation Project Designing a web-first approach to data collection
- 2. <u>Developing a user-centred, web-first approach to collecting socio-demographic and household data part of the ONS Labour Force Survey Transformation Project</u>

#### Some literature

**Dillman, D et al.** (2014) Internet, phone, mail, and mixed-mode surveys: the tailored design method. John Wiley & Sons.

**Krug, S.** (2000) Don't make me think!: a common sense approach to Web usability. Pearson Education India.

Kahneman, D. (2011) Thinking, fast and slow. Macmillan.

